

INTERNAL CONTROL & PROCESS EFFICIENCY SERVICES

COST EFFECTIVE - CUSTOMER CENTRIC - CONVENIENTLY LOCAL

Internal Control & Process Efficiency Specifically

At Shannon & Associates, LLP, our goal is to raise awareness about fraud prevention in privately owned and not for profit companies by providing necessary training and helping to design a system that strengthens the organization's prevention and detection methods while not disrupting the efficiency of your process. In fact, we know resources are limited and we want to leave you feeling like you receive a return on your investment, so while we try to not disrupt efficiency in your organization, we actually want to increase process efficiency in order to ensure the organizations resources are being used to their full potential and you are getting the "biggest bang for your buck" with regards to employee utilization.

Our approach is to work with organization management to design an engagement that directly meets your needs and addresses your concerns. We plan and schedule this work with your convenience in mind. We have employees trained and certified in this area to be able to provide you with valuable and cost-effective solutions.

In the words of our client, Becki Holberg, Protective Coatings, Inc.:

"We asked Shannon & Associates to perform a review of our procedures at Protective Coatings, Inc. From start to finish they were professional and provided us exactly what we were looking for. They spent time with several departments while on site and took a tour of our facility. They were genuinely interested in learning not only our financial process, but our production process as well. They explained things in a manner that was easily understood, and gave simple suggestions as to how to implement the ideas. We have put their suggestions into place, and can already see the difference they have made. The experience was educational, beneficial, and enjoyable."

Shannon & Associates, LLP is a registered supporter of International Fraud Awareness week and we are dedicated to providing support, continued training and awareness related to this devastating epidemic. We are also members of the Association of Certified Fraud Examiners which provides updated, current resources and training to employees related to fraud prevention and detection.

About Shannon & Associates

Longevity

Shannon & Associates, LLP, serves businesses, associations and individuals throughout Washington and also in surrounding states. The firm was founded by our legendary leader, Bob Shannon, in 1958 and for a period of years during the 1960's and early 1970's was one of the largest CPA firms in Washington State. Over the 50 years, we have consolidated our office locations from 3 down to 1 in order to minimize overhead while at the same time expanding our skills to offer a full range of services including accounting, auditing, taxation, employee benefit plan services, and management consulting.

It surprises even us when we think about our long history. We've been serving Puget Sound companies like yours for over 50 years. Over the years, we have developed an unbeatable track record as certified public accountants and management consultants.

Stability and Size

Today, we have approximately 30 full-time employees, 6 of whom are partners. The structure of our business means any employee has the potential to work their way up to a partner position. That, combined with a challenging and stimulating work environment, means employees rarely leave our accounting firm for other positions.

Low staff turnover means stability for you. Our nimble size helps us develop long-term relationships with our clients. It allows us to really get to know you and, therefore, to make recommendations informed by your current needs and your future goals. Our lasting strength lets you know that the firm you've come to rely on will be around for the long haul.

In 2007, we were recognized by the Washington Society of Certified Public Accountants as the "Business of the Year" among audit firms in Washington. These accolades about our business practices are part of the reason for our successes over the long-haul.

Expertise

Jessica Kinney specializes in internal controls, fraud prevention, detection and process efficiency. In addition, Jessica has received her Certified Fraud Examiner license as well as a Master in Business Administration in Economic Crime and Fraud Management.

We have been peer reviewed on 6 occasions in the past 18 years and have received an unqualified report with no letter of comment every time. This clean slate is a stamp of excellence regarding the audit work we provide our clients. We are listed in the Puget Sound Business Journal as one of the Puget Sound's top 10, locally owned Certified Public Accounting firms. Our clients have consistently recognized our expertise and we are proud of this record.

ARE YOU A CANDIDATE FOR A PROCESS REVIEW?

If you answer yes to any of these questions, you may be an ideal candidate for an internal controls or process and efficiency assessment by one of our highly skilled and trained employees.

- Do you have a small administrative or accounting staff responsible for a lot of various activities?
- Do you put a lot of trust in a few key employees?
- Do you want to improve efficiencies in your processes while not compromising the accuracy and reliability of the work product?
- Do you want peace of mind that processes and procedures in place at your business are appropriate to prevent or detect either errors or fraud?
- Have you ever laid awake at night worrying about the possibility of fraud in your business?
- Are you in a period of expansion or growth that involves increased activities and want to ensure you have adequate resources devoted to the appropriate department?
- Do you want to help prevent a fraud from affecting your business?
- Do you ever wonder what the key things management and/or business owners should focus on to maintain adequate oversight and control while not having that occupy all your valuable time?
- Are you in a period of business cutbacks and need to do more with fewer resources?
- Do you want valuable insight and knowledge on the key processes affecting your business and the necessary controls to help prevent or detect errors or fraud?